



DANIEL COLE

COMMERCIAL LAWYER AND
MANAGING DIRECTOR
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Trusted commercial and succession law advice for business owners navigating growth, transition and complexity.

Daniel is a highly trusted commercial lawyer with 17 years of experience advising clients and professional advisers across a diverse range of industries. He has led numerous commercial transactions, restructures, mergers, joint ventures, capital raises, and succession planning initiatives. His industry experience spans agriculture, automotive, manufacturing, grocery and liquor retail, professional services, local government, real estate, commercial construction, and the broader retail sector. As the leader of Beck Legal's Commercial and Succession Law team, Daniel delivers more than legal advice—he provides commercially grounded strategic guidance that helps clients navigate an increasingly complex regulatory and litigious landscape. Known for his ability to simplify complex legal issues, Daniel offers practical, outcome-focused solutions that support long-term business success.

FOCUS AREAS

Commercial Transactions

- Business and share sale acquisitions, mergers and disposals
- Shareholder exits, demergers and business separation advice
- Joint ventures, partnerships and fundraising
- Capital management, including share buy backs and share issues

Governance and Structuring

- Shareholder and equity holder agreements
- Board governance, director duties and Corporations Act advice
- Corporate restructures and tax effective structuring
- SME restructures utilising CGT and small business rollover relief

Succession and Asset Protection

- Succession planning for family and privately owned enterprises
- Asset protection strategies
- Employee incentive and engagement programs

Commercial Operations

- Commercial leasing and negotiations
- Banking and finance
- Employment contracts and advisory services

NOTABLE MATTERS

- Acted for a large independent grocery and liquor retailing group on a multi store acquisition program, providing due diligence, transactional support and strategic advice aligned with expansion objectives.
- Designed and implemented a small business restructure rollover delivering CGT relief for a multi state, multi generational farming enterprise, improving asset protection, operational efficiency and long term succession outcomes.
- Led a corporate reconstruction and capital raise utilising a script for script arrangement and tax consolidation, including the establishment of shareholder agreements, a board charter and governance frameworks incorporating independent directors.
- Developed and supervised a tailored due diligence

program supporting share reconstruction, corporate consolidation and acquisition for a complex multi entity business group.

- Facilitated the conversion of an incorporated association to a company limited by guarantee, introducing contemporary governance structures to support eligibility for future government funding and grants.
- Supported the negotiation and disposal of a motor vehicle dealership, including asset sale documentation and commercial negotiations.

APPROACH

Daniel works collaboratively with clients and their trusted advisers, combining technical legal expertise with genuine commercial insight. He is valued for his strategic thinking, accessibility and pragmatic advice, helping clients manage risk while achieving their business and personal objectives.

PROFESSIONAL INTERESTS

- Passionate about helping business owners future proof their enterprises through strategic structuring, succession planning and commercially focused legal frameworks.
- Investing time in mentoring and elevating team members through the Beck Legal coaching program

COMMUNITY AND RECOGNITION

- Guest speaker for Bendigo Law Association
- Guest speaker at professional development events and client education sessions on commercial law, succession planning and business structuring
- Member of the LIV
- Implementation of the Beck Legal Community Fund donating \$500,000 back into the Bendigo and Swan Hill communities over the last 12 years.

